Export Indiana Accelerator 2020

Grow Your Business Through Exporting

The Export Indiana Accelerator is a 12 week, no-cost program offering Hoosier small businesses professional export guidance and leading research resources to create an executable, proactive Export Business Plan. This program is available to both new and existing exporters. Businesses will leave the program with a strategic approach on where and how to best position their product in the world marketplace to grow international sales.

What's Included in the Program?

- Professional guidance from SBA export-certified, Indiana SBDC advisors
- The latest foreign market intelligence and business management training
- Identification of specific markets for export development
- Export expertise from government, legal, financial, and logistics professionals
- Advising on foreign market finance, tax, tariff, logistical, and regulatory issues
- Networking with local, state, and federal export officials
- Funding available for trade shows (IN-STEP), export interns, and more
- Export Business Plan, ready to execute

2020 Dates:

April 15 - Application Due
May 19 - 21 - Regional kickoffs (depending on cohort)
June 24 - Joint Resource Partner Meeting
August 12 - Exit Presentation & Reception

APPLY NOW: isbdc.org/exportindiana

"The Export Indiana Accelerator program has put all of the difficult to find international contacts and programs at our fingertips. As a result of this program we have set up several internal controls to ensure our compliance with all of the complicated international requirements and taxes. This program has allowed us to expand our international sales with confidence and to ensure our payment in areas that are traditionally risky. We would recommend all small business with international aspirations to participate in this program.

- Howard A. Nevins, President of Interrachem, LLC, August 2019

"The Export Accelerator program helped us focus on the best export strategies and untangle the red tape of exporting. Without the Indiana SBDC we might still be lost in the shuffle. Instead we're moving forward. Recently we made deals with groups in Thailand and Australia - already yielding export sales.

- Ryan Vogt, Director of Partner Channel Sales for Word Systems, October 2017

Contact Morgan Allen, Small Business Program Administrator, at 317.439.1711 or mallen@iedc.in.gov with questions.

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A partnership program with the U.S. Small Business Administration, State of Indiana, and the Indiana Economic Development Corporation